

Cost Proposal

RFP 23-101R

Responder Company Name: Comcast Business Communications, LLC
Responder Name: Romeo Lorico
Responder Title: Enterprise Account Executive
Responder SPIN: 143003990
Responder Phone: (925) 493-9455

Please provide pricing for a **three-year term** (with two one-year extensions) on the below:

3 Year Term	5 Gbps	6 Gbps	7 Gbps	10 Gbps	20 Gbps	40 Gbps
Total Amount Proposed				\$5,750.00 MRC		
Less any Ineligible Costs						
Total Rate Eligible				\$5,750.00 MRC		

Please provide pricing for a **five-year term** on the below:

5 Year Term	5 Gbps	6 Gbps	7 Gbps	10 Gbps	20 Gbps	40 Gbps
Total Amount Proposed						
Less any Ineligible Costs						
Total Rate Eligible						

Prices quoted do not include applicable taxes, surcharges, or fees. In accordance with the tariffs or other applicable service agreement terms. Customer is responsible for payment of such charges.

Responding to Request For Proposal No. 23-101R due December 15, 2022 before 3:00 PM

RFP Form

RFP 23-101R

Rocklin Unified School District
2615 Sierra Meadows Drive
Rocklin, California 95677

To: Superintendent and Members of the Board of Education

The undersigned, doing business under the full and complete legal Responder name as set forth below, having examined the Notice to Responders, RFP Instructions, Scope of Work & Requirements, General Conditions, Agreement and all other documents forming a part of the RFP package for the above-referenced RFP, hereby proposes to perform the Agreement, including all of its component parts, and to furnish all materials called by them for the entire order for the prices set forth in the documents contained in said RFP package. The entire RFP Package is submitted, together with this RFP Form.

Name of Company: Comcast Business Communications, LLC

Legal Status (i.e., sole proprietorship, partnership, corporation): LLC Corporation

Tax I.D. Number (Sole Proprietorship Only): 23-1709202

Address: 1701 JFK Blvd

Philadelphia, PA 19103

Authorized Representative:

Signature

Terrence J. Connell

Name (Print or Type)

Senior Vice President

Title

November 15, 2022

Date

(720) 206-6297

Phone

()

Fax

ali_zanganeh@Cable.comcast.com

E-mail address

No statement made in the proposal shall be considered a contractual term unless expressly included in a contract mutually negotiated between the parties as part of the post bid submission process. At that time, Comcast would be amenable to negotiating modifications to the Contract appended to the RFP, to the extent allowed by law or as mutually negotiated by the parties, and to address additional items (if any) that your organization feels are critical to its consideration and use of the Comcast solution. Comcast also reserves the right to include any additional terms and conditions upon which the above mentioned services are being specifically offered by Comcast as a highly regulated provider of such services.

Rocklin Unified School District

2615 Sierra Meadows Drive • Rocklin, CA 95677

Phone • (916) 624-2428 Fax • (916) 624-7246



Roger Stock, Superintendent
Barbara Patterson, Deputy Superintendent, Business & Operations

Tony Limoges, Associate Superintendent, Human Resources
Marty Flowers, Associate Superintendent, Secondary Education
Bill MacDonald, Associate Superintendent, Elementary Education

No statement made in the proposal shall be considered a contractual term unless expressly included in a contract mutually negotiated between the parties as part of the post bid submission process. At that time, Comcast would be amenable to negotiating modifications to the Contract appended to the RFP, to the extent allowed by law or as mutually negotiated by the parties, and to address additional items (if any) that your organization feels are critical to its consideration and use of the Comcast solution. Comcast also reserves the right to include any additional terms and conditions upon which the above mentioned services are being specifically offered by Comcast as a highly regulated provider of such services.

Letter of Agreement - RFP 23-101R

Pursuant to the terms of Rocklin Unified School District's RFP # 23-101R for Internet Service, (Name of Company) Comcast Business Communications, LLC's response to RFP #23-101R dated (mm/dd/yyyy) 11/07/2022, (Name of Company) Comcast Business Communications, LLC will provide the equipment and services per RFP # 23-101R effective the date of issuance of Rocklin Unified School District Purchase Order(s).

(Name of Company) Comcast Business Communications, LLC and Rocklin Unified School District acknowledge that this agreement is for E-Rate eligible products and services, which are contingent on funding by the School and Libraries Division of USAC/FCC and the Rocklin Unified School District for E-Rate Year 2023 (Year 26), and Rocklin Unified School District Board of Education approval.

The Rocklin Unified School District (District) reserves the right to terminate the referenced Request for Proposal (RFP) and all documents associated with the Request for Proposal, including but not limited to this Letter of Agreement, in its sole discretion at any time, with or without cause, upon written notice to the other party. In the event of termination, notice shall be deemed served on the date of mailing and shall be effective immediately. The Rocklin Unified School District shall not be responsible for any costs to Bidder prior to termination.

Rocklin Unified School District

Comcast Business Communications, LLC

(Name of Company)

Authorized Representative Signature

Authorized Representative Signature

Date:

Date:

November 15, 2022

Name: Barbara Patterson

Name: Terrence J. Connell

Title: Deputy Superintendent

Title: Senior Vice President

Address: 2615 Sierra Meadows Dr.

Address: 1701 JFK Blvd

Rocklin, CA 95677

Philadelphia, PA 19103

Email: bpatterson@Rocklin.k12.ca.us

Email: ali_zanganeh@cable.comcast.com

Phone: (916) 630-2234

Phone: 720-206-6297

Fingerprint Certification ****Not Applicable**

RFP 23-101R

Responder Certification

I, Terrence J. Connell, am an authorized representative of/doing business as (Name of Responder/consultant) Comcast Business Communications, LLC, and hereby certify that, pursuant to Education Code Section 45125.1, this business entity has conducted the required criminal background check(s) of all its employees who may have contact with District pupils or unsupervised access to any District campus of the Rocklin Unified School District on behalf of this business entity, and that none of those persons have been reported by the Department of Justice as having been convicted of a serious or violent felony as specified in Penal Code Sections 667.5(c) and/or 1192.7(c).

Failure to comply with these terms or permitting unsupervised access by an employee whose name has not been cleared by DOJ as certified by the Contractor shall constitute grounds for termination of this Agreement.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this 15th day of November, 2022, in Philadelphia Pennsylvania County, ~~California~~.

Comcast Business Communications, LLC

Name of Responder/Consultant (please print)

Terrence J. Connell Senior Vice President

Name/Title of Authorized Representative (printed)



(Signature)

****No Comcast Employee or Contractor will have contact with any students or have unsupervised access to the District**

Statement of Non-Conflict of Interest

RFP 23-101R

The Responder hereby warrants that he or she has no business or financial interests that are in conflict with his or her obligations to the District and further agrees to disclose any such interest which may be acquired during the life of an agreement with the District. The Responder also certifies that it and its members are not, officers, agents, or employees of the District, nor have they been since January 1, 2001.



Signature

Terrence J. Connell

Printed Name

Senior Vice President

Title

Comcast Business Communications, LLC

Responder

November 15, 2022

Date

Insurance Acknowledgement

RFP 23-101R

Notice to Bidders regarding Indemnity and Insurance Requirements

Summary of Indemnification and Insurance Requirements:

1. These are the Indemnity and Insurance Requirements for Contractors providing services or supplies to Rocklin Unified School District (Buyer). By agreeing to perform the work or submitting a proposal, you verify that you comply with and agree to be bound by these requirements. If any additional Contract documents are executed, the actual Indemnity language and Insurance Requirements may include additional provisions as deemed appropriate by Buyer.
2. You should check with your Insurance advisors to verify compliance and determine if additional coverage or limits may be needed to adequately insure your obligations under this agreement. These are the minimum required and do not in any way represent or imply that such coverage is sufficient to adequately cover the Contractor's liability under this agreement. The full coverage and limits afforded under Contractor's policies of Insurance shall be available to Buyer and these Insurance Requirements shall not in any way act to reduce coverage that is broader or includes higher limits than those required. The Insurance obligations under this agreement shall be: 1— all the Insurance coverage and limits carried by or available to the Contractor; or 2—the minimum Insurance requirements shown in this agreement, whichever is greater. Any insurance proceeds in excess of the specified minimum limits and coverage required, which are applicable to a given loss, shall be available to Buyer.
3. Contractor shall provide Buyer with Certificates of Insurance including all required endorsements and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to Buyer before work begins. Buyer reserves the right to require full-certified copies of all Insurance coverage and endorsements.

I. Indemnification & Insurance:

~~Contractor shall be an independent contractor and not an agent or employee of District under this Agreement. Contractor shall be responsible for any damage, loss, or other claim arising out of the performance of its services under this Agreement.~~

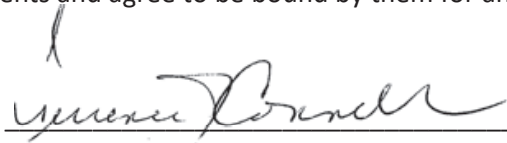
~~Prior to commencement of services and during the life of this Agreement, Contractor shall provide the District with a current certificate or policy evidencing its professional general liability insurance coverage in a sum not less than \$1,000,000 per occurrence, and such certificate or policy shall name the District as an additional insured.~~

~~To the fullest extent allowed by law, Contractor shall defend, indemnify, and hold harmless District, its directors, officers, agents, employees, and guests against any claim or demand arising from any actual or alleged act, error, or omission by Contractor or its directors, officers, agents, employees, volunteers, or guests arising from Contractor's duties and obligations described in this Agreement or imposed by law.~~

~~To the fullest extent allowed by law, District shall defend, indemnify, and hold harmless Contractor, its directors, officers, agents, employees, and guests against any claim or demand arising from any actual or alleged act, error, or omission by District or its directors, officers, agents, employees, volunteers, or guests arising from District's duties and obligations described in this Agreement or imposed by law. Contractor is not an employee of the District and District shall not indemnify Contractor in any such claim.~~

~~Contractor shall be responsible for carrying its own workers' compensation insurance and health and welfare insurance. District shall not withhold or set aside income tax, Federal Insurance Contributions Act (FICA) tax, unemployment insurance, disability insurance, or any other federal or state funds whatsoever. It shall be the sole responsibility of the Contractor to account for all of the above and Contractor agrees to hold District harmless from all liability for these taxes.~~

I have read and understand the above requirements and agree to be bound by them for any work performed for the Buyer.


Signature

Terrence J. Connell

Printed Name

Senior Vice President

Title

Comcast Business Communications, LLC

Responder

November 15, 2022

Date

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