

E-Rate Proposal for Rocklin Unified School District



To:
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Rocklin Unified School District
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Introduction

In response to Rocklin Unified School District's Form 470 bid #230002103 RFP 23_100 Data Transport Service, I'm providing information on an AT&T solution that may meet your requirements and qualify for E-Rate funding. The solution includes the following components:

- **AT&T Switched Ethernet on Demand (ASEoD)**—a transport service that transmits Ethernet traffic among multiple locations and uses AT&T Network on Demand to provision and scale bandwidth and other network services. AT&T Switched Ethernet on Demand (ASEoD) provides user-friendly, web-based network configuration and management and simplified contracting for most network services.

Features and Benefits

The solution gives you the following:

- **Five Classes of Service (CoS) with Service Level Agreements (SLAs)**—allow you to tune an Ethernet connection to each application's specific needs such as the real-time and interactive requirements of delay-sensitive voice, video, and financial transactions. This capability enables your high-bandwidth network to efficiently and reliably transport

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interactive voice and video, which helps ensure that your employees can successfully communicate and collaborate.

- **Dynamic Bandwidth Speeds of 2 Mbps to 100 Gbps**—are available and include four physical port speeds and multiple logical channel Committed Information Rates (CIRs). This feature helps you satisfy your networking needs and lets you easily increase speed and capacity in the future. So, instead of losing time because of slow network response, you can help ensure that vital information is available when and where you need it.
- **Any-to-Any Connections**—enables you, via Ethernet Virtual Connections (EVCs), to configure any port so that it connects to any other port in your network. As a result, a single Ethernet connection can provide your locations with access to various remote resources, such as virtual connections to primary and backup data hosts.
- **A Self-Service Portal**—provides an intuitive, user-friendly interface that enables easy, near-real-time provisioning, network scaling and management. The portal lets you add sites, deploy or change services, and scale bandwidth to meet changing demands. As a result, you can quickly and easily optimize your infrastructure and focus on your core business instead of handling time-consuming IT tasks.
- **Flexible Configurations**—let you link your locations via a virtual LAN or establish virtual private lines from remote locations to a main data center. We offer three configurations: Point-to-Point (between two ports), Point-to-Multipoint (hub-and-spoke design: virtual connections to remote sites), or Multipoint-to-Multipoint (three or more ports: any-to-any connectivity). These options enable you to adjust and scale your virtual connectivity arrangement to accommodate additional sites and networking requirements. As a result, your network and operations can more quickly and easily keep up with changes in your business.

- **IntraLATA Service Level Agreements**

Class of Service	Service Measurement			
	Latency (one-way)	Jitter	Packet Delivery Rate (PDR)	Network Availability
Real Time	5 ms	3 ms	99.995%	99.99%
Interactive	13 ms	10 ms	99.95%	99.99%
Business Critical – High	20 ms	n/a	99.9%	99.99%
Business Critical – Medium	30 ms	n/a	99.9%	99.99%
Non-Critical High	50 ms	n/a	99.5%	99.99%

Advantages of AT&T

Working with AT&T gives you the following advantages:

- **E-Rate Experience**—AT&T has participated in the E-Rate program for schools and libraries since the program's inception in 1998, and we're one of the program's largest service providers. We're proud to bring our technology, expertise, E-Rate knowledge, and education experience to your school or library, helping expand affordable access to advanced telecommunication services. For more information about AT&T and its participation in the E-Rate program, go to www.corp.att.com/erate.
- **Service and Support**—We offer you easy access to assistance, whether through online tools or by phone. You also get support and guidance from highly trained staff with years of networking experience. Our account teams, who work closely with you, are focused on the education industry and are well versed in the issues and challenges that today's educators face.
- **Performance**—You expect communication services that work, and we can deliver. We've made substantial investments each year to improve our technology infrastructure so that we can provide superior performance.
- **Complete Solutions**—AT&T offers a wide range of solutions. We can work with a variety of products and technologies and can assess your needs to recommend potential solutions.
- **Community Focus**—At AT&T, we're proud of our strong record of corporate citizenship. Annually, we contribute millions of dollars through corporate, foundation, and employee giving to support education and community programs.



We're investing in connectivity and technology, digital literacy, and digital learning solutions to help connect today's learners with success—in and out of the classroom. It's part of our \$2 billion commitment to help bridge the digital divide. Learn more at att.com/connectedlearning.

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Solution Pricing

Pricing for AT&T Switched Ethernet on Demand (ASEoD) is based on the following term: 36 months with two optional one year extensions, or a 60 month term. Pricing is only valid for the following locations. Any change in locations could result in a change in rates or possibly special construction charges. We will waive special construction charges if selected. There are no installation charges for this solution as designed which includes up to 1000 feet curb to MPOE. Any inside wiring beyond MPOE is the responsibility of the end user. Technicians may be able to assist if there is a conduit with pull string from MPOE to room equipment is to be terminated in, if not in the MPOE.

Please provide pricing for a **three-year term** (with two one-year extensions) on the below:

Sites	Existing Ethernet service	Monthly Recurring Costs for 1Gbps	Monthly Recurring Costs for 2Gbps	Monthly Recurring Costs for 5Gbps	Monthly Recurring Costs for 10Gbps	Monthly Recurring Costs for 20Gbps	Monthly Recurring Costs for 40Gbps	One-time Installation Costs	Curb to MPOE Costs
District (HUB)	40						\$2,350.00	\$0.00	\$0.00
REMOTE LOCATIONS									
Antelope Creek Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Breen Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Cobblestone Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Granite Oaks Middle	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Parker Whitney Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Quarry Trail Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Rock Creek Elementary	1 Gbps	\$2,427.27	n/a	n/a	n/a	n/a	n/a	\$0.00	n/a
Rocklin Altern-Victory High	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Rocklin Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00

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Rocklin High	10 Gbps				\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Transition Program	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Ruhkala Elementary	1 Gbps	\$2,427.27	n/a	n/a	n/a	n/a	n/a	\$0.00	n/a
Sierra Elementary	1 Gbps	\$2,427.27	n/a	n/a	n/a	n/a	n/a	\$0.00	n/a
Spring View Middle	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Sunset Ranch Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Twin Oaks Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Valley View Elementary	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Whitney High	10 Gbps				\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Transportation	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00
Maintenance & Food Services	1 Gbps	\$325.00	\$505.00	\$565.00	\$625.00	\$1,866.67	\$2,350.00	\$0.00	\$0.00

Please provide pricing for a **five-year term** on the below:

Sites	Existing Ethernet service	Monthly Recurring Costs for 1Gbps	Monthly Recurring Costs for 2Gbps	Monthly Recurring Costs for 5Gbps	Monthly Recurring Costs for 10Gbps	Monthly Recurring Costs for 20Gbps	Monthly Recurring Costs for 40Gbps	One-time Installation Costs	Curb to MPOE Costs
District (HUB)	40						\$2,325.00	\$0.00	\$0.00
REMOTE LOCATIONS									
Antelope Creek Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Breen Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Cobblestone Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Granite Oaks Middle	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00

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Parker Whitney Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Quarry Trail Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Rock Creek Elementary	1 Gbps	\$2,427.27	n/a	n/a	n/a	n/a	n/a	\$0.00	n/a
Rocklin Altern-Victory High	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Rocklin Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Rocklin High	10 Gbps				\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Transition Program	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Ruhkala Elementary	1 Gbps	\$2,427.27	n/a	n/a	n/a	n/a	n/a	\$0.00	n/a
Sierra Elementary	1 Gbps	\$2,427.27	n/a	n/a	n/a	n/a	n/a	\$0.00	n/a
Spring View Middle	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Sunset Ranch Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Twin Oaks Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Valley View Elementary	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Whitney High	10 Gbps				\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Transportation	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00
Maintenance & Food Services	1 Gbps	\$315.00	\$490.00	\$547.50	\$605.00	\$1,786.67	\$2,325.00	\$0.00	\$0.00

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Product	Service Provider Identification Number (SPIN)
AT&T Switched Ethernet on Demand (ASEoD)	143002665

36 Month Pricing Table – Available Speeds - Port + CIR

Port Speed		Approved MRC Price			
100 Mbps / 1 Gbps		\$200.00			
10 Gbps		\$390.00			
100 Gbps		\$1390.00			
CIR Speed	Approved MRC Price Non-Critical High	Approved MRC Price Business Critical Medium	Approved MRC Price Business Critical High	Approved MRC Price Interactive	Approved MRC Price RealTime
2 Mbps	\$5.00	\$10.00	\$20.50	\$31.00	\$41.50
4 Mbps	\$13.75	\$14.23	\$24.94	\$35.65	\$46.37
5 Mbps	\$18.03	\$23.46	\$34.64	\$45.81	\$56.99
8 Mbps	\$26.58	\$32.69	\$44.33	\$55.96	\$67.60
10 Mbps	\$36.84	\$41.92	\$54.02	\$66.12	\$78.22
20 Mbps	\$51.15	\$51.15	\$63.72	\$76.27	\$88.83
50 Mbps	\$60.38	\$60.38	\$73.41	\$86.42	\$99.45
100 Mbps	\$69.62	\$69.62	\$83.10	\$96.58	\$110.06
150 Mbps	\$78.85	\$78.85	\$92.79	\$106.73	\$120.67
250 Mbps	\$88.08	\$88.08	\$102.48	\$116.88	\$131.29
400 Mbps	\$97.31	\$97.31	\$112.17	\$127.04	\$141.90
500 Mbps	\$106.54	\$106.54	\$121.87	\$137.19	\$152.52
600 Mbps	\$115.77	\$115.77	\$131.56	\$147.35	\$163.13

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Port Speed			Approved MRC Price		
1000 Mbps	\$125.00	\$125.00	\$141.25	\$157.50	\$173.75
2000 Mbps	\$115.00	\$115.00	\$140.25	\$165.50	\$190.75
2500 Mbps	\$135.00	\$135.00	\$161.25	\$187.50	\$213.75
4000 Mbps	\$155.00	\$155.00	\$182.24	\$209.50	\$236.75
5000 Mbps	\$175.00	\$175.00	\$203.25	\$231.50	\$259.75
7500 Mbps	\$195.00	\$195.00	\$224.25	\$253.50	\$282.75
9500 Mbps	\$215.00	\$215.00	\$245.25	\$275.50	\$305.75
10000 Mbps	\$235.00	\$235.00	\$266.25	\$297.50	\$328.75
15000 Mbps	\$355.83	\$355.83	\$443.12	\$530.42	\$617.71
20000 Mbps	\$476.67	\$476.67	\$570.00	\$663.33	\$756.67
25000 Mbps	\$597.50	\$597.50	\$696.88	\$796.25	\$895.62
30000 Mbps	\$718.33	\$718.33	\$823.75	\$929.16	\$1034.58
35000 Mbps	\$839.17	\$839.17	\$950.63	\$1062.08	\$1173.55
40000 Mbps	\$960.00	\$960.00	\$1077.49	\$1195.00	\$1312.50
45000 Mbps	\$1166.18	\$1166.18	\$1293.99	\$1421.80	\$1549.60
50000 Mbps	\$1372.36	\$1372.36	\$1510.48	\$1648.60	\$1786.71
60000 Mbps	\$1578.54	\$1578.54	\$1726.97	\$1875.39	\$2023.82
70000 Mbps	\$1784.72	\$1784.72	\$1943.46	\$2102.20	\$2260.93
80000 Mbps	\$1990.90	\$1990.90	\$2159.94	\$2328.98	\$2498.04
90000 Mbps	\$2197.08	\$2197.08	\$2376.43	\$2555.79	\$2735.14
100000 Mbps	\$2403.26	\$2602.91	\$2802.56	\$3002.20	\$3201.85

60 Month Pricing Table – Available Speeds - Port + CIR

Port Speed			Approved MRC Price		
100 Mbps / 1 Gbps			\$150.00		
10 Gbps			\$345.00		
100 Gbps			\$1245.00		
CIR Speed	Approved MRC Price Non-Critical High	Approved MRC Price Business Critical Medium	Approved MRC Price Business Critical High	Approved MRC Price Interactive	Approved MRC Price RealTime
2 Mbps	\$34.68	\$44.40	\$54.12	\$63.84	\$73.56
4 Mbps	\$42.38	\$52.50	\$62.63	\$72.75	\$82.88
5 Mbps	\$46.22	\$56.55	\$66.88	\$77.21	\$87.54
8 Mbps	\$53.92	\$64.65	\$75.39	\$86.12	\$96.85
10 Mbps	\$63.15	\$74.37	\$85.59	\$96.81	\$108.03
20 Mbps	\$90.78	\$90.78	\$102.83	\$114.86	\$126.91
50 Mbps	\$100.06	\$100.06	\$112.57	\$125.07	\$137.57
100 Mbps	\$109.34	\$109.34	\$122.31	\$135.27	\$148.24
150 Mbps	\$118.62	\$118.62	\$132.05	\$145.48	\$158.91
250 Mbps	\$127.89	\$127.89	\$141.79	\$155.68	\$169.58
400 Mbps	\$137.17	\$137.17	\$151.53	\$165.89	\$180.24
500 Mbps	\$146.45	\$146.45	\$161.27	\$176.09	\$190.91
600 Mbps	\$155.72	\$155.72	\$171.01	\$186.30	\$201.58
1000 Mbps	\$165.00	\$165.00	\$180.75	\$196.50	\$212.25
2000 Mbps	\$145.00	\$145.00	\$169.50	\$194.00	\$218.50
2500 Mbps	\$164.17	\$164.17	\$189.63	\$215.09	\$240.54
4000 Mbps	\$183.33	\$183.33	\$209.74	\$236.16	\$262.58

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Port Speed			Approved MRC Price		
5000 Mbps	\$202.50	\$202.50	\$229.87	\$257.25	\$284.62
7500 Mbps	\$221.67	\$221.67	\$250.00	\$278.33	\$306.66
9500 Mbps	\$240.83	\$240.83	\$270.13	\$299.42	\$328.71
10000 Mbps	\$260.00	\$260.00	\$290.25	\$320.50	\$350.75
15000 Mbps	\$400.83	\$400.83	\$483.12	\$565.42	\$647.71
20000 Mbps	\$541.67	\$541.67	\$631.00	\$720.33	\$809.67
25000 Mbps	\$682.50	\$682.50	\$778.88	\$875.25	\$971.62
30000 Mbps	\$823.33	\$823.33	\$926.75	\$1030.16	\$1133.58
35000 Mbps	\$964.17	\$964.17	\$1074.63	\$1185.08	\$1295.55
40000 Mbps	\$1080.00	\$1080.00	\$1196.24	\$1312.50	\$1428.75
45000 Mbps	\$1282.66	\$1282.66	\$1409.04	\$1535.42	\$1661.81
50000 Mbps	\$1460.32	\$1460.32	\$1595.59	\$1730.85	\$1866.12
60000 Mbps	\$1637.98	\$1637.98	\$1782.13	\$1926.28	\$2070.43
70000 Mbps	\$1786.94	\$1815.64	\$1968.68	\$2121.71	\$2274.74
80000 Mbps	\$1914.28	\$1993.30	\$2155.21	\$2317.12	\$2479.05
90000 Mbps	\$2041.61	\$2170.96	\$2341.76	\$2512.56	\$2683.36
100000 Mbps	\$2168.94	\$2348.62	\$2528.31	\$2707.98	\$2887.67

The CIR can be changed daily on a real time basis via your access to an online portal and the monthly charges are prorated according to usage. Bandwidth can be decreased during slower periods such as summer, holidays, etc. Bandwidth can be increased during periods of increased requirements such as special testing times, large projects, etc. The online portal permits you to monitor utilization real time so that you can insure you have the optimum bandwidth in service at any given time.

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The Class of Service (CoS) establishes the performance characteristics of the network that are suitable for certain applications. Each Basic Customer Port Connection (Port) has a single CIR and CoS associated with it. CoS are listed as a hierarchy, from “highest” to “lowest” based on network prioritization and performance as follows:

- **Real-Time:** Supports applications that require minimal loss, are latency-sensitive and require low latency variation (jitter), including voice and video. The service parameters associated with Real-Time CoS are Packet Delivery Rate (PDR), Latency, Jitter and Network Availability. This is available for 100 Mb and 1 Gb ports only.
- **Interactive:** Supports high-priority business data applications or jitter-sensitive applications such as voice and video. The service parameters associated with Interactive CoS are Packet Delivery Rate (PDR), Latency, Jitter and Network Availability.
- **Business Critical High:** Supports most business data applications with moderate tolerance for delay and which are more sensitive to jitter, and have a higher priority than Business Critical-Medium. The service parameters associated with Business Critical – High CoS are PDR, Latency and Network Availability.
- **Business Critical Medium:** Supports most business data applications with moderate tolerance for delay and which are less sensitive to jitter. The service parameters associated with Business Critical Medium CoS are PDR, Latency and Network Availability.
- **Non-Critical High:** Supports low priority business applications with more tolerance for delay and availability. The service parameters associated with Non-Critical High CoS are PDR, Latency, and Network Availability.

In addition to the ability to network nationwide, ASEoD also provides a unique capability that may assist with disaster recovery or load balancing. **AT NO ADDITIONAL MONTHLY COST we can provide internet access** on any or all of the in franchise locations by dedicating bandwidth to a unique Virtual Circuit at the site for an internet path from that location to the local AT&T pop. If 100M would be dedicated for internet, then 900M would be available for WAN networking. The internet access uses AT&T’s nationwide Tier 1 Internet, which is currently achieving over 99.9% network availability. It can be used for a variety of situations, including backup in the event of your primary internet service providers failure, for student access,

etc. **This capability does open a path into your local location from the internet, so security/firewalling would be required at the site.**

This response to your request is not a contract offer and does not take the place of a signed contract. If you select AT&T for this service, please let us know so we can provide you the appropriate contract documents. Neither party is obligated for the selected services unless and until mutually agreed contract documents are signed by both parties. The Pricing proposed herein is based upon the specific product/service mix and locations outlined in this proposal and assumes use of AT&T contract documents and an E-Rate Rider as part of any final, negotiated contract between the parties, unless otherwise stated herein. Any changes or variations in the proposed terms and conditions, the products/services, length of term, locations, and/or design described herein may result in different pricing. Prices quoted do not include applicable taxes, surcharges, or fees. In accordance with the tariffs or other applicable service agreement terms, Customer is responsible for payment of such charges.

Optional Services

AT&T is presenting this additional product information to alert you to other important services that can be very useful to Rocklin Unified School District's educational goals and overall security concerns. These services are optional and are not contingent on the purchase of any E-Rate eligible services from AT&T.

PLEASE NOTE: AT&T is not making any determinations, representations, or warranties regarding the E-Rate eligibility of these additional products and services. The eligibility of these products and services for E-Rate funding is solely determined by USAC and/or the FCC based on the applicants E-Rate discount request. Among the products and services are

- **Wireless/Wireline Voice Services**
 - **Mobile data¹ plans** can help your staff stay connected. AT&T ranked best and most reliable 5G network and best network overall in Global Wireless Solutions' (GWS) 2021 OneScore survey². Check the coverage in your area at www.att.com/maps/wireless-coverage.

¹ Mobile Data plans may be eligible for E-Rate program support only in instances when the School or Library seeking support demonstrates to the USAC that they are the most cost-effective option for providing internet access based on an Applicant's request for E-Rate discounts. AT&T makes no determinations, representations, or warranties regarding such eligibility.

² GWS conducts paid drive tests for AT&T and uses the data in its OneScore analysis. AT&T 5G requires compatible plan and device. 5G not available everywhere. Go to att.com/5Gforyou for details

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- **Wireline voice services** can expand the capabilities of your AT&T Dedicated Internet (ADI) access—add Voice over IP with AT&T IP Flexible Reach service ([Video: IP Flexible Reach: A Simplified Voice and Data Service](#)).
- **FirstNet** wireless services are designed to improve public safety communications, coordination, and response times, leading to safer and more secure communities. This can be crucial during times of crisis. For more information, visit www.firstnet.com.
- **AT&T Cybersecurity** can help protect your network from constantly evolving threats. Our cybersecurity professionals have helped schools and districts with limited IT resources get the security features they need at a price that meets their budget. To learn more about our security services portfolio, visit cybersecurity.att.com or call 650.713.3333.

For further information on our solutions and pricing, contact your AT&T sales representative Peter Song at Email: peter.song@att.com.

Important Information

AT&T Switched Ethernet Service on Demand is provided by AT&T's Incumbent Local Exchange Carrier in each respective state.

Proposal Validity Period—The information and pricing contained in this Proposal is valid for a period of 90 days from the date written on the proposal cover page, or until the E-Rate filing window closes for the upcoming E-Rate Funding year, whichever occurs later, unless rescinded or extended in writing by AT&T.

Proposal Pricing—Pricing proposed herein is based upon the specific product/service/equipment mix and locations outlined in this proposal and is subject to AT&T's proposed terms and conditions for those products and services and the AT&T E-Rate Rider unless otherwise stated herein. Any changes or variations in the proposed terms and conditions, the products/services, length of term, locations, and/or design described herein may result in different pricing. **Prices quoted do not include applicable taxes, surcharges, or fees. In accordance with the tariffs or other applicable service agreement terms, Customer is responsible for payment of such charges.**

Providers of Service—Subsidiaries and affiliates of AT&T Inc. provide products and services under the AT&T brand.

Software—Any software used with the products and services provided in connection with this Proposal will be governed by the written terms and conditions applicable to such software. Title to software remains with AT&T or its supplier. Customer must comply with all such terms and conditions, and they will take precedence over any agreement between the parties as relates to such software.

Disclaimer—For purposes of this Proposal, the identification of certain services as "eligible" or "non-eligible" for E-Rate funding is not dispositive, nor does it guarantee that this or any other services in this Proposal will be deemed eligible for such funding. Any conclusions regarding the eligibility of services for E-Rate funding must be based on several factors, many of which have yet to be determined relative to the proposed services and equipment described herein. Such factors will include, without limitation, the ultimate design configuration of the network, the specific products and services provisioned to operate the network, the type of customer, and whether the services are used for eligible educational purposes at eligible locations. In its proposal, AT&T will take guidance from the "Eligible Services List" and the specific sections on product and service eligibility on the Universal Service Administrative Company ("USAC") website www.usac.org/e-rate. This site provides a current listing of eligible products and services, as well as conditionally eligible and ineligible services. This guidance notwithstanding, the final determination of eligibility will be made by the USAC after a review of the customer's E-Rate application for this proposal. If AT&T is awarded the bid for this project, AT&T will provide assistance on the E-Rate application solely on matters relative to the functionality of the services and products which comprise the network. Nevertheless, the responsibility for the E-Rate

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application is with the customer. AT&T is not responsible for the outcome of the USAC's decision on these matters.

End User Equipment—E-Rate recipients must cost allocate any non-ancillary ineligible components that are bundled with eligible products or services. Cost allocations are the responsibility of E-Rate Applicants. For additional information, reference USAC website @ www.usac.org/e-rate and Cost Allocation Guidelines for Services @ www.usac.org/e-rate/applicant-process/before-you-begin/eligible-services-overview/cost-allocations-for-services/.

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