



Extenda Networks Inc
4905 Stockton Blvd, Unit 123, Sacramento, CA 95820

Rocklin Unified School District
RFP #22-110
E-rate YR 2022 (YR25)

Bid due date 12/15/2021 at 3 PM PST

From

Extenda Networks Inc

USAC SPIN Number : 143048371

FCC FRN Number : 0025040437

Pratik Kapadia

Email: info@teamextenda.com

818-257-7109 (Phone)

818-257-7091 (Fax)



Extenda Networks Inc
4905 Stockton Blvd, Unit 123, Sacramento, CA 95820

December 14th, 2021

Business Services Department,
Rocklin Unified School District,
2615 Sierra Meadows Drive,
Rocklin, CA 95677

Dear Procurement team,

Sub: Proposal for Erate Year 25 BID #22-110

Extenda Networks Inc dba Extenda Communications submits its proposal for the above referenced project in accordance with the Bid Specification.

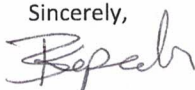
Extenda also acknowledges that it has reviewed and incorporated all bid documentation and addendum 1 provided via district website.

Extenda is respected by customers across the education industry for executing turnkey network E-Rate and non E-Rate projects on time, and on budget. Our company steadfastly maintains strong credit rating, \$10 million dollars project bonding capacity and we are an agile company. Our local office enables us to provide all manpower, warehousing and fleet services needed to support your mission-critical infrastructure projects. Our partnership with BerkTek-Leviton enables us to provide their product lifetime warranty for this project.

Our bid price for the Bid#22-110 project is \$244,590.90. All pricing contained in this Firm Fixed proposal will be held for the duration of the E-Rate YR 25 funding year ending in June 30,2023 and applies to all District projects whether E-Rate funded or not. Our USAC SPIN Number is 143048371.

Should you have any questions or would like to meet to discuss our proposal, please feel free to contact me directly.

Thank you for your consideration.

Sincerely,


Pratik Kapadia
CEO for Extenda Networks Inc
818-257-7109 (Phone)
818-257-7091 (Fax)



Extenda's Service Provider Information

1. Extenda Networks was established in 2014 and has been providing low voltage E-rate services since year 2015. During this period, we have completed many E-rate projects including Fiber Optics cabling, CAT6/6A horizontal copper cabling, Network cabinet replacements, Wireless access points installation, creating new underground and overhead pathways.
2. Our standard Service Level Agreement is as below.
Severity-1 issue.
Definition: Which is classified as the whole fiber optic cable, all stranded pairs, is down due to installation issue.
First Response: We will respond within 2 hours of first reporting the issue by the project owner.
Issue Resolution: We will correct the issue within 24 hours of first reporting.

Severity-2 issue.
Definition: Which is classified as the partial number of stranded pairs are down due to installation issue.
First Response: We will respond within 4 hours of first reporting the issue by the project owner.
Issue Resolution: We will correct the issue within 72 hours of first reporting.
3. The first year's warranty will be covered by Extenda. Furthermore, this warranty is backed by Leviton Technologies for the lifetime period of the product. If district desires to maintain the SLA response time, then it has option to purchase this SLA at annual coverage rate of \$2445 per year.
4. All invoicing to district and USAC will be done on monthly basis as progress payment. These invoices are NET30. We offer 0.5% discount for NET7 payment terms.
5. Implementation timeline is in attached in later portion of this document
6. If district chooses to go with BEAR reimbursement with USAC then Extenda will bill the district for progress payment every month for the prorated work completed in previous month.



Extenda Networks Inc
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If district chooses SPI funding with USAC then Extenda will bill the district for district's portion of progress payment every month for the prorated work completed in previous month. Extenda will bill USAC directly for remaining payment of that month.

7. References are listed in attached reference letters.
8. Extenda's E-Rate related information
 - a. SPIN Number is 143048371
 - b. FRN Number is 0025040437
 - c. Our FCC Green light status is green as of the bid deadline



RFP # 22-110

Rocklin Unified School District

References

REFERENCE #1

District or Entity :	Soledad Unified School District (2019 and 2021)
Phone # :	831-678-3987
Address :	1261 Metz Rd, Soledad, CA 93960
Name of Contact :	Annette Trujillo, Director of Technology
Scope of Work & \$ Amount:	\$190,453.00 and \$971,732.00. Districtwide network cabinet upgrade for new UPS and switches, fiber optic upgrade from each IDF to MDF, new CAT6/6A horizontal cabling for all classrooms for 7 sites

REFERENCE #2

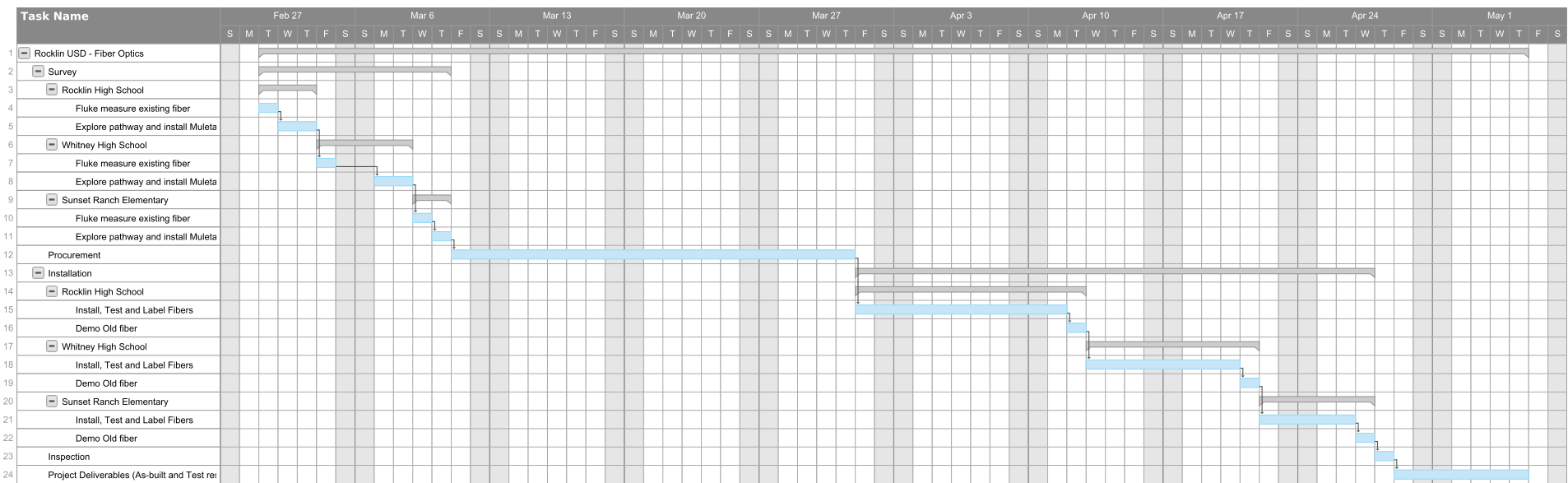
District or Entity :	Perris Elementary School District (2020)
Phone # :	951-322-4671
Address :	143 East First Street, Perris, CA 92570
Name of Contact :	Jeff McKaughan, Director of Technology
Scope of Work & \$ Amount:	\$634,312.12 Districtwide UPS upgrade, network cabinet, fiber optic and selective horizontal CAT6/6A cabling for all school sites

REFERENCE #3

District or Entity :	Fremont Unified School District (2018)
Phone # :	510-659-2506
Address :	4210 Technology Dr, Fremont, CA 94538
Name of Contact :	Brian Wakefield – Director of Purchasing
Scope of Work & \$ Amount:	\$2,990,200.00 Network cabinet upgrade, new overhead and underground pathways, fiber optic and horizontal CAT6/6A copper cabling for 5 elementary schools

1.

Rocklin USD - Fiber Optics



Red Light Display System

[FCC](#) | [Fees](#) | Red Light Display System

< [FCC Site Map](#)

Logged in as FRN: Extenda Networks Inc (0025040437) [[Log Out](#)]

[Back](#) | [Print](#) | [Help](#)

12/14/2021 7:45 PM

Current Status of FRN 0025040437

STATUS: Green

You have no delinquent bills which would restrict you from doing business with the FCC.

The Red Light Display System checks all FRNs associated with the same Taxpayer Identification Number (TIN). A green light means that there are no outstanding delinquent non-tax debts restricting business with the Commission by any FRN associated with requestor's TIN. The Red Light Display System was last updated on 12/14/2021 at 6:32 AM; it is updated once each business day at about 7 a.m., ET.

Customer Service

[Red Light Help](#)

[FCC Debt Collection](#)

[FCC Fees](#)

[Web Policies](#) / [Privacy Policy](#)

Red Light Display System Help Line: (877) 480-3201, option 6; TTY (202) 414-1255 (Mon.-Fri. 8 a.m.-6:00 p.m. ET)

Red Light Display System has a dedicated staff of customer service representatives standing by to answer your questions or concerns. You can email us at arinquiries@fcc.gov or fax us at (202) 418-7869.



RFP 22-110	From: _Extenda Networks__		To: __Rocklin Unifed School District__			
Manufacturer	Model #	Description	QTY	Eligible Price	Non-Eligible Price	Total
Berk-Tek	PDP024AB0707-I/O-C4YEL	24 Strand Single Mode I/O Fiber	37053	\$ 0.88	\$ -	\$ 32,768.20
Leviton	5R1UL-F03	1 RU Fiber Enclosure	46	\$ 93.79	\$ -	\$ 4,314.34
Leviton	5R3UL-F12	3 RU Fiber Enclosure	4	\$ 138.46	\$ -	\$ 553.84
Leviton	UPPLC-KIT	12 strand LC Fiber Pigtails	180	\$ 49.49	\$ -	\$ 8,908.20
Leviton	T5PLS-24F	24 Strand Splice Tray	90	\$ 46.48	\$ -	\$ 4,183.20
Leviton	5F100-4LL	LC 24 Strand Adapter Plate	90	\$ 103.37	\$ -	\$ 9,303.30
Leviton	5F100-PLT	Blank Plate Adapter	96	\$ 4.15	\$ -	\$ 398.40
Neptco	WP1800P/3000FT	Mule Tape	13	\$ 150.00	\$ -	\$ 1,950.00
STI	SSP100	Fire Putty	44	\$ 50.00	\$ -	\$ 2,200.00
Total Hardware cost						\$ 64,579.48
Labor						\$175,329.39
Total Labor						\$175,329.39
Total Tax						\$ 4,682.03
Total Project Cost						\$244,590.90



Rocklin High School

RFP 22-110		From: _Extenda Networks__	To: __Rocklin Unified School District__			
Manufacturer	Model #	Description	QTY	Eligible Price	Non-Eligible Price	Total
Berk-Tek	PDP024AB0707-I/O-C4YEL	24 Strand Single Mode I/O Fiber	20077	\$ 0.88	\$ -	\$ 17,755.30
	5R1UL-F03	1 RU Fiber Enclosure	21	\$ 93.79	\$ -	\$ 1,969.59
	5R3UL-F12	3 RU Fiber Enclosure	2	\$ 138.46	\$ -	\$ 276.92
	UPPLC-KIT	12 strand LC Fiber Pigtails	84	\$ 49.49	\$ -	\$ 4,157.16
	T5PLS-24F	24 Strand Splice Tray	42	\$ 46.48	\$ -	\$ 1,952.16
	5F100-4LL	LC 24 Strand Adapter Plate	42	\$ 103.37	\$ -	\$ 4,341.54
	5F100-PLT	Blank Plate Adapter	45	\$ 4.15	\$ -	\$ 186.75
	WP1800P/3000FT	Mule Tape	6	\$ 150.00	\$ -	\$ 900.00
	SSP100	Fire Putty	20	\$ 50.00	\$ -	\$ 1,000.00
Total Hardware cost						\$ 32,539.42
Labor						\$ 89,028.31
Total Labor						\$ 89,028.31
Total Tax						\$ 2,359.11
Total Site Cost						\$ 123,926.84



Sunset Ranch ES

RFP 22-110	From: _Extenda Networks__			To: __Rocklin Unified School District__		
Manufacturer	Model #	Description	QTY	Eligible Price	Non-Eligible Price	Total
Berk-Tek	PDP024AB0707-I/O-C4YEL	24 Strand Single Mode I/O Fiber	5193	\$ 0.88	\$ -	\$ 4,592.49
	5R1UL-F03	1 RU Fiber Enclosure	9	\$ 93.79	\$ -	\$ 844.11
	5R3UL-F12	3 RU Fiber Enclosure	1	\$ 138.46	\$ -	\$ 138.46
	UPPLC-KIT	12 strand LC Fiber Pigtaills	36	\$ 49.49	\$ -	\$ 1,781.64
	T5PLS-24F	24 Strand Splice Tray	18	\$ 46.48	\$ -	\$ 836.64
	5F100-4LL	LC 24 Strand Adapter Plate	18	\$ 103.37	\$ -	\$ 1,860.66
	5F100-PLT	Blank Plate Adapter	21	\$ 4.15	\$ -	\$ 87.15
	WP1800P/3000FT	Mule Tape	2	\$ 150.00	\$ -	\$ 300.00
	SSP100	Fire Putty	8	\$ 50.00	\$ -	\$ 400.00
Total Hardware cost						\$ 10,841.15
Labor						\$ 28,467.16
Total Labor						\$ 28,467.16
Total Tax						\$ 785.99
Total Site Cost						\$ 40,094.30



Whitney High School

RFP 22-110		From: _Extenda Networks__	To: __Rocklin Unified School District__			
Manufacturer	Model #	Description	QTY	Eligible Price	Non-Eligible Price	Total
Berk-Tek	PDP024AB0707-I/O-C4YEL	24 Strand Single Mode I/O Fiber	11783	\$ 0.88	\$ -	\$ 10,420.42
	5R1UL-F03	1 RU Fiber Enclosure	16	\$ 93.79	\$ -	\$ 1,500.64
	5R3UL-F12	3 RU Fiber Enclosure	1	\$ 138.46	\$ -	\$ 138.46
	UPPLC-KIT	12 strand LC Fiber Pigtaills	60	\$ 49.49	\$ -	\$ 2,969.40
	T5PLS-24F	24 Strand Splice Tray	30	\$ 46.48	\$ -	\$ 1,394.40
	5F100-4LL	LC 24 Strand Adapter Plate	30	\$ 103.37	\$ -	\$ 3,101.10
	5F100-PLT	Blank Plate Adapter	30	\$ 4.15	\$ -	\$ 124.50
	WP1800P/3000FT	Mule Tape	5	\$ 150.00	\$ -	\$ 750.00
	SSP100	Fire Putty	16	\$ 50.00	\$ -	\$ 800.00
Total Hardware cost						\$ 21,198.92
Labor						\$ 57,833.92
Total Labor						\$ 57,833.92
Total Tax						\$ 1,536.93
Total Site Cost						\$ 80,569.77

Rocklin Unified School District

2615 Sierra Meadows Drive • Rocklin, CA 95677

Phone • (916) 624-2428 Fax • (916) 624-7246



Roger Stock, Superintendent

Barbara Patterson, Deputy Superintendent, Business & Operations

Tony Limoges, Associate Superintendent, Human Resources

Marty Flowers, Associate Superintendent, Secondary Education

Bill MacDonald, Associate Superintendent, Elementary Education

RFP 22-110 Cabling Fiber Optic Infrastructure 3 Sites E-rate YR 2022 (YR25)

Addendum #1

Posted: November 17, 2021

RFP Clarification and changes:

The District is clarifying the requested Cabling runs – IDF locations / quantities.

This addendum supersedes the original Information and specifications regarding RFP 22-110 where it adds to, deletes from, clarifies or otherwise modifies them. All other conditions shall remain unchanged.

Please see changes listed below highlighted in YELLOW.

Vendor must sign as acknowledgment of receipt and return with bid.



Signature

12/14/2021

Date

Extenda Networks Inc

Company Name (please print)

Rocklin USD RFP 22-110 ESTIMATED Cabling Fiber Optic Infrastructure 3 Sites

Location	Estimated Length in Linear Feet	Notes
Rocklin High School	Remove three (3) locations and clarify 3 locations for IDF, V46-51	
A - IDF Gym (Athletics)	1,490	CTC Cab in storage room
B - IDF Theater	1,197	CTC Cab in hallway
C - IDF Classrooms (Art/Photo/Home Econ)	911	CTC Cab in hallway
D - IDF Cafeteria	891	CTC Cab in storage room
E - MDF Admin	0	
F - IDF Classrooms (Science)	499	CTC Cab in hallway
G - IDF Classrooms (Science-Phys/Chem)	618	in Custodial room
H - IDF Classrooms (Comp/Resource)	738	CTC in H1, Cab in H7
J - IDF Classrooms (English)	738	J1
K - IDF Classrooms (Math)	911	K5
L - IDF Classrooms (Social Science)	938	
M - IDF Classrooms (Tech Center)	1,017	M3
N - IDF Library	732	
R1-6 - IDF Relocatables	858	IDF in classroom R3
R7-10 - IDF Relocatables	831	IDF in classroom R8
R11-14 - IDF Relocatables	898	IDF in classroom R12
R15-18 - IDF Relocatables	971	IDF in classroom R16
R19-22 - IDF Relocatables	1,091	IDF in classroom R20
R23-29 - IDF Relocatables	1,084	IDF in classroom R27
R29-30 - IDF Relocatables	1,091	IDF in classroom R29
V46-51 - IDF Relocatables (Annex)	978	Clarifying three (3) locations only V49, V51, Annex
2 - IDF Stadium	1,330	Remove from request
5 - IDF JV Baseball	2,261	Remove from request
7 - IDF JV Softball	1,762	Remove from request
FM - IDF Feild Maintenance	1,596	
SubTotal	25,430	New total is 20,077
Sunset Ranch Elementary School	NO CHANGES	
A - MDF Admin	0	
B - IDF Library	266	
C - IDF Gym/Multi	665	
D - IDF Kinder Classrooms	632	
E - IDF Classrooms	565	

F - IDF Classrooms	565	
G - IDF Classrooms	485	
H - IDF Classrooms	466	
I - IDF Relocatables	758	
K4-33 - IDF Relocatables	791	
SubTotal	5,194	
Whitney High School	Remove four locations, clarify locations for two IDF's -B and G	
A - IDF Administration	466	
		Electrical closet and costume room (2 locations)
B - IDF Theater	559	
C - IDF Classrooms (Construction/Art)	685	
D1 - IDF Classrooms (Language Arts)	618	
D2 - IDF Classrooms (Language Arts)	559	
E1 - IDF Classrooms (Math/Science)	485	
E2 - IDF Classrooms (Math/Science)	638	
F1 - IDF Classrooms (Foreign Lang)	519	
F2 - IDF Classrooms (Foreign Lang)	698	
		Cafeteria and multi purpose room (2 locations)
G - IDF Cafeteria/Multi	545	
H - IDF Gym	798	
J - MDF Library/Classrooms	0	
K - IDF Relocatables (ROTC)	745	
L - IDF Consecctions	1,283	
M - IDF Classrooms (Pool)	1,190	
1 - IDF Softball	1,849	Remove from request
2 - IDF Softball	1,463	Remove from request
7a - IDF Stadium/Football	2,062	Remove from request
7b - IDF Stadium/Football	2,288	Remove from request
		Edge of parking lot & tennis
8/N - IDF Groundskeeping	1,995	
SubTotal	19,445	NEW total is 11,783
Grand Total	50,069	NEW total is 37,054

RFP Form

RFP 22-110

Rocklin Unified School District
2615 Sierra Meadows Drive
Rocklin, California 95677

To: Superintendent and Members of the Board of Education

The undersigned, doing business under the full and complete legal Responder name as set forth below, having examined the Notice to Responders, RFP Instructions, Scope of Work & Requirements, General Conditions, Agreement and all other documents forming a part of the RFP package for the above-referenced RFP, hereby proposes to perform the Agreement, including all of its component parts, and to furnish all materials called by them for the entire order for the prices set forth in the documents contained in said RFP package. The entire RFP Package is submitted, together with this RFP Form.

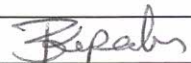
Name of Company: Extenda Networks Inc

Legal Status (i.e., sole proprietorship, partnership, corporation): Corporation

Tax I.D. Number (Sole Proprietorship Only): _____

Address: 4905 Stockton Blvd, Unit 123
Sacramento, CA 95820

Authorized Representative:


Signature Pratik Kapadia

Name (Print or Type) CEO

Title 12-14-2021

Date
(818) 257-7109

Phone
(818) 257-7091

Fax
info@teamextenda.com

E-mail address

Rocklin Unified School District

2615 Sierra Meadows Drive • Rocklin, CA 95677

Phone • (916) 624-2428 Fax • (916) 624-7246



Roger Stock, Superintendent
Barbara Patterson, Deputy Superintendent, Business & Operations

Tony Limoges, Associate Superintendent, Human Resources
Marty Flowers, Associate Superintendent, Secondary Education
Bill MacDonald, Associate Superintendent, Elementary Education

Letter of Agreement - RFP 22-110

Pursuant to the terms of Rocklin Unified School District's RFP # 22-110 for Cabling Fiber Optic Infrastructure, (Name of Company) Extenda Networks Inc's response to RFP #22-110 dated (mm/dd/yyyy) 11/01/2021, (Name of Company) Extenda Networks Inc will provide the equipment and services per RFP # 22-110 effective the date of issuance of Rocklin Unified School District Purchase Order(s).

(Name of Company) Extenda Networks Inc and Rocklin Unified School District acknowledge that this agreement is for E-Rate eligible products and services, which are contingent on funding by the School and Libraries Division of USAC/FCC and the Rocklin Unified School District for E-Rate Year 2022 (Year 25), and Rocklin Unified School District Board of Education approval.

The Rocklin Unified School District (District) reserves the right to terminate the referenced Request for Proposal (RFP) and all documents associated with the Request for Proposal, including but not limited to this Letter of Agreement, in its sole discretion at any time, with or without cause, upon written notice to the other party. In the event of termination, notice shall be deemed served on the date of mailing and shall be effective immediately. The Rocklin Unified School District shall not be responsible for any costs to Bidder prior to termination.

Rocklin Unified School District

Extenda Networks Inc

(Name of Company)

Authorized Representative Signature

Authorized Representative Signature

Date: _____

Date: 12/14/2021

Name: Barbara Patterson

Name: Pratik Kapadia

Title: Deputy Superintendent

Title: CEO

Address: 2615 Sierra Meadows Dr.
Rocklin, CA 95677

Address: 4905 Stockton Blvd, Unit 123
Sacramento, CA 95820

Email: bpatterson@Rocklin.k12.ca.us

Email: info@teamextenda.com

Phone: (916) 630-2234

Phone: 818-257-7109

Fingerprint Certification

RFP 22-110

Responder Certification

I, Pratik Kapadia, am an authorized representative of/doing business as (Name of Responder/consultant) Extenda Networks Inc, and hereby certify that, pursuant to Education Code Section 45125.1, this business entity has conducted the required criminal background check(s) of all its employees who may have contact with District pupils or unsupervised access to any District campus of the Rocklin Unified School District on behalf of this business entity, and that none of those persons have been reported by the Department of Justice as having been convicted of a serious or violent felony as specified in Penal Code Sections 667.5(c) and/or 1192.7(c).

Failure to comply with these terms, or permitting unsupervised access by an employee whose name has not been cleared by DOJ as certified by the Contractor shall constitute grounds for termination of this Agreement.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this 14th day of December, 2021, in San Bernardino County, California.

Extenda Networks Inc

Name of Responder/Consultant (please print)

CEO

Name/Title of Authorized Representative (printed)



(Signature)

Statement of Non-Conflict of Interest

RFP 22-110

The Responder hereby warrants that he or she has no business or financial interests that are in conflict with his or her obligations to the District and further agrees to disclose any such interest which may be acquired during the life of an agreement with the District. The Responder also certifies that it and its members are not, officers, agents, or employees of the District, nor have they been since January 1, 2001.



Signature

Pratik Kapadia

Printed Name

CEO

Title

Extenda Networks Inc

Responder

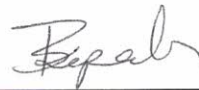
12/14/2021

Date

To the fullest extent allowed by law, District shall defend, indemnify, and hold harmless Contractor, its directors, officers, agents, employees, and guests against any claim or demand arising from any actual or alleged act, error, or omission by District or its directors, officers, agents, employees, volunteers, or guests arising from District's duties and obligations described in this Agreement or imposed by law. Contractor is not an employee of the District and District shall not indemnify Contractor in any such claim.

Contractor shall be responsible for carrying its own workers' compensation insurance and health and welfare insurance. District shall not withhold or set aside income tax, Federal Insurance Contributions Act (FICA) tax, unemployment insurance, disability insurance, or any other federal or state funds whatsoever. It shall be the sole responsibility of the Contractor to account for all of the above and Contractor agrees to hold District harmless from all liability for these taxes.

I have read and understand the above requirements and agree to be bound by them for any work performed for the Buyer.



Signature

Pratik Kapadia

Printed Name

CEO

Title

Extenda Networks Inc

Responder

12/14/2021

Date