

RFP 22-105

Switch Equipment – E-rate 2022 (YR25)

SERVICE PROVIDER INFORMATION:

1. immer1 technology group has been in business since March 2011 and has been selling Enterprise Solutions in the Data Center since inception.
2. SLA – immer1 technology group agrees to receive Purchase Order, process order with our HPE Aruba Supplier, expedite delivery of hardware, manage effective communication with RUSD and HPE Aruba for efficient implementation, manage the project, and bill for hardware, support and software according to the RFP.
3. Not applicable; no additional options are available.
4. Discounts are referenced as Unit Price with within the Cost Proposal
5. immer1 technology group will place our order within 24 -48 hours of receipt of Purchase Order from RUSD (quotes from suppliers may need to be updated and refreshed). HPE Aruba hardware typically takes approximately 10 -15 business days to arrive on location – specific ETA's are determined by the manufacturer (HPE). We will do our best to expedite the delivery of the equipment and keep open the lines of communication regarding the ETA.
6. Terms are Net 30 for hardware, licenses, support and professional services.

REFERENCES:

Wheatland School District

- Chad Swaim, Director Technology – (530) 633-3242
- 2013 to current
- Presale design, hardware installation and continued project management.
- Nimble Storage, BROCADE (switches), HP Servers and Ruckus Wireless

Wheatland Union High School District

- Brian Amsbaugh, Director of Technology – (530) 301-7255
- 2017 to current
- Presale design, hardware installation and continued project management.
- Nimble Storage, Lenovo Servers, Ruckus Wireless

City of Davis

- Jason Best, IT Director – (530) 747-8221
- 2013 to current
- Presale design, hardware installation and continued project management
- Cisco (servers, routers, WAP's), Nimble Storage, HPE Servers, EATON



2351 sunset blvd | suite 170-771 | rocklin, ca 95765

www.immer1.com

Rocklin Unified School District

2615 Sierra Meadows Drive • Rocklin, CA 95677

Phone • (916) 624-2428 Fax • (916) 624-7246



Roger Stock, Superintendent
Barbara Patterson, Deputy Superintendent, Business & Operations

Tony Limoges, Associate Superintendent, Human Resources
Marty Flowers, Associate Superintendent, Secondary Education
Bill MacDonald, Associate Superintendent, Elementary Education

RFP 22-105 Switch Equipment - E-rate YR 2022 (YR25)

PROPOSAL DUE DATE

RFPs must be submitted by
December 15, 2021
Before 3:00 PM

SUBMIT RESPONSE TO
ROCKLIN UNIFIED SCHOOL DISTRICT
Business Services Department
2615 Sierra Meadows Drive
Rocklin, CA 95677
Phone: (916) 630-2234



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0023314719	IMMER1 TECHNOLOGY GROUP, INCORPORATED	Green Light	View/Make

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Cost Proposal

RFP 22-105

Responder Company Name: immer1 technology group
Responder Name: Jason Lopez
Responder Title: President
Responder SPIN: #143037593
Responder Phone: (916) 276-3636

The District's eligible Network Equipment include (or equivalent):

Antelope Creek Elementary

Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	10	\$5,031.55	\$50,315.50
JL670A	Aruba X372 54VDC 1600W AC Power Supply	10	\$648.95	\$6,489.50
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	2	\$113.29	\$226.58
ROX26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
ROX41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
ROX35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,652.22
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	19	\$1,304.05	\$24,776.95
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	10	\$949.56	\$9,495.60
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$106,996.67
Taxes				\$6,931.29
Installation				\$1,000.00
Configuration				\$1,000.00
Shipping				\$0.00
Grand Total				\$115,927.96

Breen Elementary

Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	10	\$5,031.55	\$50,315.50
JL670A	Aruba X372 54VDC 1600W AC Power Supply	10	\$648.95	\$6,489.50
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	2	\$113.29	\$226.58
ROX26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
ROX41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96

R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	19	\$1,304.05	\$24,776.95
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	10	\$949.56	\$9,495.60
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$119,657.93
Taxes				\$7,849.23
Installation				\$1,000.00
Configuration				\$1,000.00
Shipping				\$0.00
Grand Total				\$129,507.16

Cobblestone Elementary				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	9	\$5,031.55	\$45,283.95
JL670A	Aruba X372 54VDC 1600W AC Power Supply	9	\$648.95	\$5,840.55
R0X26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	19	\$1,304.05	\$24,776.95
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	9	\$949.56	\$8,564.04
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$112,801.29
Taxes				\$7,420.97
Installation				\$937.50
Configuration				\$937.50
Shipping				\$0.00
Grand Total				\$122,097.26

Parker Whitney Elementary				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	12	\$5,031.55	\$60,378.60
JL670A	Aruba X372 54VDC 1600W AC Power Supply	12	\$648.95	\$7,787.40
R0X26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28

ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
ROX41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
ROX44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
ROX35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	25	\$1,304.05	\$32,601.25
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	12	\$949.56	\$11,394.72
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$144,086.45
Taxes				\$9,482.61
Installation				\$1,125.00
Configuration				\$1,125.00
Shipping				\$0.00
Grand Total				\$155,819.06

Rocklin Alternative				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	7	\$5,031.55	\$35,220.85
JL670A	Aruba X372 54VDC 1600W AC Power Supply	7	\$648.95	\$4,542.65
ROM46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	2	\$113.29	\$226.58
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	10	\$1,304.05	\$13,040.50
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	7	\$949.56	\$6,646.92
Subtotal				\$59,677.50
Taxes				\$3,844.72
Installation				\$350.00
Configuration				\$350.00
Shipping				\$0.00
Grand Total				\$64,222.22

Rock Creek Elementary				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	12	\$5,031.55	\$60,378.60
JL670A	Aruba X372 54VDC 1600W AC Power Supply	12	\$648.95	\$7,787.40
ROM46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	8	\$113.29	\$906.32
ROX26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68

R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	15	\$1,304.05	\$19,560.75
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	12	\$949.56	\$11,394.72
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$131,952.27
Taxes				\$8,602.88
Installation				\$1,125.00
Configuration				\$1,125.00
Shipping				\$0.00
Grand Total				\$142,805.15

Rocklin Elementary				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	1	\$519.09	\$519.09
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	12	\$5,031.55	\$60,378.60
JL670A	Aruba X372 54VDC 1600W AC Power Supply	12	\$648.95	\$7,787.40
R0X26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
R0X40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	26	\$1,304.05	\$33,905.30
Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	1	\$344.92	\$344.92
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	12	\$949.56	\$11,394.72
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$146,254.51
Taxes				\$9,614.79
Installation				\$1,187.50
Configuration				\$1,187.50
Shipping				\$0.00
Grand Total				\$158,244.30

Part Number	Description	Qty	Unit Cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	4	\$519.09	\$2,076.36
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	12	\$5,031.55	\$60,378.60
JL670A	Aruba X372 54VDC 1600W AC Power Supply	12	\$648.95	\$7,787.40
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	6	\$113.29	\$679.74
R0X26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	27	\$1,304.05	\$35,209.35
Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	4	\$344.92	\$1,379.68
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	12	\$949.56	\$11,394.72
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$134,598.39
Taxes				\$8,694.70
Installation				\$1,375.00
Configuration				\$1,375.00
Shipping				\$0.00
Grand Total				\$146,043.09

Sierra Elementary				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	8	\$5,031.55	\$40,252.40
JL670A	Aruba X372 54VDC 1600W AC Power Supply	8	\$648.95	\$5,191.60
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	2	\$113.29	\$226.58
R0X26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.51
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	15	\$1,304.05	\$19,560.75
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	8	\$949.56	\$7,596.48
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10

Subtotal	\$88,520.35
Taxes	\$5,729.44
Installation	\$875.00
Configuration	\$875.00
Shipping	\$0.00
Grand Total	\$95,999.79

Sunset Ranch Elementary				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	12	\$5,031.55	\$60,378.60
JL670A	Aruba X372 54VDC 1600W AC Power Supply	12	648.95	\$7,787.40
ROM46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	6	\$113.29	\$679.74
ROX26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
ROX41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
ROX35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	20	\$1,304.05	\$26,081.00
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	12	\$949.56	\$11,394.72
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,987.10	\$1,897.10
Subtotal				\$122,014.00
Taxes				\$7,882.36
Installation				\$1,125.00
Configuration				\$1,125.00
Shipping				\$0.00
Grand Total				\$132,146.36

Twin Oaks Elementary				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	9	\$5,031.55	\$45,283.95
JL670A	Aruba X372 54VDC 1600W AC Power Supply	9	\$648.95	\$5,840.55
ROM46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	4	\$113.29	\$453.16
ROX26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
ROX41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
ROX44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94

R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	15	\$1,304.05	\$19,560.75
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	9	\$949.56	\$8,546.04
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$111,608.93
Taxes				\$7,334.52
Installation				\$937.50
Configuration				\$937.50
Shipping				\$0.00
Grand Total				\$120,818.45

Valley View Elementary				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	8	\$5,031.55	\$40,252.40
JL670A	Aruba X372 54VDC 1600W AC Power Supply	8	\$648.95	\$5,191.60
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	2	\$113.29	\$226.58
R0X26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
R0X40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	15	\$1,304.05	\$19,560.75
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	8	\$949.56	\$7,596.48
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$104,752.29
Taxes				\$6,906.26
Installation				\$875.00
Configuration				\$875.00
Shipping				\$0.00
Grand Total				\$113,408.55

Adult Transition				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	1	\$5,031.55	\$5,031.55
JL670A	Aruba X372 54VDC 1600W AC Power Supply	1	\$648.95	\$648.95

JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	1	\$1,304.05	\$1,304.05
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	1	\$949.56	\$949.56
Subtotal				\$7,934.11
Taxes				\$506.38
Installation				\$62.50
Configuration				\$62.50
Shipping				\$0.00
Grand Total				\$8,565.49

Granite Oaks Middle School				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	2	\$519.09	\$1,038.18
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	15	\$5,031.55	\$75,473.25
JL670A	Aruba X372 54VDC 1600W AC Power Supply	15	\$648.95	\$9,734.25
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	12	\$113.29	\$1,359.48
R0X26A	Aruba 6405 Switch	1	\$4,382.28	\$4,382.28
R0X40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	1	\$3,570.68	\$3,570.68
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	1	\$4,219.96	\$4,219.96
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	2	\$811.26	\$1,622.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	22	\$1,304.05	\$28,689.10
Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	2	\$344.92	\$689.84
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	15	\$949.56	\$14,243.40
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	1	\$1,897.10	\$1,897.10
Subtotal				\$163,151.98
Taxes				\$10,608.32
Installation				\$1,437.50
Configuration				\$1,437.50
Shipping				\$0.00
Grand Total				\$176,635.30

Spring View Middle School

Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	14	\$5,031.55	\$70,441.70
JL670A	Aruba X372 54VDC 1600W AC Power Supply	14	\$648.95	\$9,085.30
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	8	\$113.29	\$906.32
R0X26A	Aruba 6405 Switch	2	\$4,382.28	\$8,764.56
ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	2	\$3,570.68	\$7,141.36
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	3	\$4,219.96	\$12,659.88
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	4	\$811.26	\$3,245.04
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	23	\$1,304.05	\$29,993.15
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	14	\$949.56	\$13,293.84
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	2	\$1,897.10	\$3,794.20
Subtotal				\$175,557.29
Taxes				\$11,489.02
Installation				\$1,625.00
Configuration				\$1,625.00
Shipping				\$0.00
Grand Total				\$190,296.31

Rocklin High School				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	2	\$519.09	\$1,038.18
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	33	\$5,031.55	\$166,041.15
JL670A	Aruba X372 54VDC 1600W AC Power Supply	33	\$648.95	\$21,415.35
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	4	\$113.29	\$453.16
R0X26A	Aruba 6405 Switch	3	\$4,382.28	\$13,146.84
ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	6	\$3,570.68	\$21,424.08
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	4	\$4,219.96	\$16,879.84
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	10	\$811.26	\$8,112.60
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	71	\$1,304.05	\$92,587.55
R0X31A	Aruba 6400 Management Module	1	\$2,921.41	\$2,921.41

Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	2	\$344.92	\$689.8
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	33	\$949.56	\$31,335.48
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	3	\$1,897.10	\$5,691.30
Subtotal				\$397,968.72
Taxes				\$26,118.28
Installation				\$3,312.50
Configuration				\$3,312.50
Shipping				\$0.00
Grand Total				\$430,712.00

Whitney High School				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	5	\$519.09	\$2,595.45
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	28	\$5,031.55	\$140,883.40
JL670A	Aruba X372 54VDC 1600W AC Power Supply	28	\$648.95	\$18,170.60
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	12	\$113.29	\$1,359.48
R0X26A	Aruba 6405 Switch	12	\$4,382.28	\$52,587.36
R0X27A	Aruba 6410 Switch	2	\$7,628.66	\$15,257.32
R0X40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	9	\$3,570.68	\$32,136.12
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	3	\$4,219.96	\$12,659.88
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	1	\$16,231.94	\$16,231.94
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	8	\$811.26	\$6,490.08
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	56	\$1,304.05	\$73,026.80
R0X31A	Aruba 6400 Management Module	1	\$2,921.41	\$2,921.41
Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	5	\$344.92	\$1,724.60
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	28	\$949.56	\$26,587.68
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	2	\$1,897.10	\$3,794.20
Subtotal				\$406,426.32
Taxes				\$27,138.19
Installation				\$7,312.50
Configuration				\$7,312.50
Shipping				\$0.00
Grand Total				\$448,189.51

District Office

Part Number	Description	Qty	Unit cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	3	\$519.09	\$1,557.27
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	17	\$5,031.55	\$85,536.35
JL670A	Aruba X372 54VDC 1600W AC Power Supply	17	\$648.95	\$11,032.15
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	8	\$113.29	\$906.32
R0X26A	Aruba 6405 Switch	3	\$4,382.28	\$13,146.84
R0X39B	Aruba 6400 48p 1GbE CL4 PoE 4SFP56 Module	3	\$3,246.05	\$9,738.15
R0X40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	7	\$3,570.68	\$24,994.76
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	3	\$4,219.96	\$12,659.88
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	6	\$811.26	\$4,867.56
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	46	\$1,304.05	\$59,986.30
R0X31A	Aruba 6400 Management Module	1	\$2,921.41	\$2,921.41
Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	3	\$344.92	\$1,034.76
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	17	\$949.56	\$16,142.52
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	3	\$1,897.10	\$5,691.30
H1EJ9E	Aruba Training Credits	54	\$175.00	\$9,450.00
Sub Total				\$259,665.57
Taxes				\$16,482.66
Installation				\$2,375.00
Configuration				\$2,375.00
Shipping				\$0.00
Grand Total				\$280,898.23

Rocklin Unified School District - Total Erate Eligible Project

Part Number	Description	Qty	Unit Cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	17	\$519.09	\$8,824.53
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	229	\$5,031.55	\$1,152,224.95
JL670A	Aruba X372 54VDC 1600W AC Power Supply	229	\$648.95	\$148,609.55
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	78	\$113.29	\$8,836.62
R0X26A	Aruba 6405 Switch	32	\$4,382.28	\$140,232.96
R0X27A	Aruba 6410 Switch	2	\$7,628.66	\$15,257.32
R0X39B	Aruba 6400 48p 1GbE CL4 PoE 4SFP56 Module	3	\$3,246.05	\$9,738.15

ROX40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	34	\$3,570.68	\$121,403.12
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	25	\$4,219.96	\$105,499.00
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	11	16,231.94	\$178,551.34
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	52	\$811.26	\$42,185.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	459	\$1,304.05	\$598,558.95
R0X31A	Aruba 6400 Management Module	3	\$2,921.41	\$8,764.23
Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	17	\$344.92	\$5,863.64
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	229	\$949.56	\$217,449.24
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	22	\$1,897.10	\$41,736.20
H1EJ9E	Aruba Training Credits	54	\$175.00	\$9,450.00
Subtotal				\$2,813,185.32
Taxes				\$184,054.75
Installation				\$28,125.00
Configuration				\$28,125.00
Shipping				\$0.00
Grand Total				\$3,053,490.07

Ineligible Sites

Corp Yard				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	2	\$5,031.55	\$10,063.10
JL670A	Aruba X372 54VDC 1600W AC Power Supply	2	\$648.95	\$1,297.90
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	2	\$1,304.05	\$2,608.10
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	2	\$949.56	\$1,899.12
Subtotal				\$15,868.22
Taxes				\$1,012.76
Installation				\$125.00
Configuration				\$125.00
Shipping				\$0.00
Grand Total				\$17,130.98

Transportation				
Part Number	Description	Qty	Unit Cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	1	\$519.09	\$519.09

JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	1	\$5,031.55	\$5,031.55
JL670A	Aruba X372 54VDC 1600W AC Power Supply	1	\$648.95	\$648.95
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	2	\$1,304.05	\$2,608.10
Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	1	\$344.92	\$344.92
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	1	\$949.56	\$949.56
Subtotal				\$10,102.17
Taxes				\$638.56
Installation				\$125.00
Configuration				\$125.00
Shipping				\$0.00
Grand Total				\$10,990.73

Rocklin Unified School District - Total Project				
Part Number	Description	Qty	Unit cost	Extended Cost
JL679A	Aruba 6100 12G CL4 2SFP+ 139W Switch	18	\$519.09	\$9,343.62
JL659A	Aruba 6300M 48SR5 CL6 PoE 4SFP56 Switch	232	\$5,031.55	\$1,167,319.60
JL670A	Aruba X372 54VDC 1600W AC Power Supply	232	\$648.95	\$150,556.40
R0M46A	Aruba 50G SFP56 to SFP56 0.65m DAC Cable	78	\$113.29	\$8,836.62
R0X26A	Aruba 6405 Switch	32	\$4,382.28	\$140,232.96
R0X27A	Aruba 6410 Switch	2	\$7,628.66	\$15,257.32
R0X39B	Aruba 6400 48p 1GbE CL4 PoE 4SFP56 Module	3	\$3,246.05	\$9,738.15
R0X40B	Aruba 6400 48p 1GbE CL6 PoE 4SFP56 Module	34	\$3,570.68	\$121,403.12
R0X41A	Aruba 6400 48p SR5 CL6 PoE 4SFP56 Module	25	\$4,219.96	\$105,499.00
R0X44A	Aruba 6400 48p 10G/25G SFP28 Module	11	\$16,231.94	\$178,551.34
R0X35A	Aruba 6400 1800W Power Supply with C16 Inlet Adapter	52	\$811.26	\$42,185.52
JL486A	Aruba 25G SFP28 LC LR 10km SMF Transceiver	463	\$1,304.05	\$603,775.15
R0X31A	Aruba 6400 Management Module	3	\$2,921.41	\$8,764.23
Q9Y70AAE	Aruba Central 25xx/6100/8-12p Switch Foundation 5y Sub E-STU	18	\$344.92	\$6,208.5
Q9Y80AAE	Aruba Central 63xx/38xx Switch Foundation 5y Sub E-STU	232	\$949.56	\$220,297.92
R8L82AAE	Aruba Central 64xx/54xx Switch Foundation 5y Sub E-STU	22	\$1,897.10	\$41,736.20
H1EJ9E	Aruba Training Credits	54	\$175.00	\$9,450.00
Sub Total				\$2,839,155.71

Taxes	\$185,706.07
Installation	\$28,375.00
Configuration	\$28,375.00
Shipping	\$0.00
Grand Total	\$3,081,611.78

Responding to Request For Proposal No. 22-105 due December 15, 2021 before 3:00 PM

RFP Form

RFP 22-105

Rocklin Unified School District
2615 Sierra Meadows Drive
Rocklin, California 95677

To: Superintendent and Members of the Board of Education

The undersigned, doing business under the full and complete legal Responder name as set forth below, having examined the Notice to Responders, RFP Instructions, Scope of Work & Requirements, General Conditions, Agreement and all other documents forming a part of the RFP package for the above-referenced RFP, hereby proposes to perform the Agreement, including all of its component parts, and to furnish all materials called by them for the entire order for the prices set forth in the documents contained in said RFP package. The entire RFP Package is submitted, together with this RFP Form.

Name of Company: immer1 tehnology group

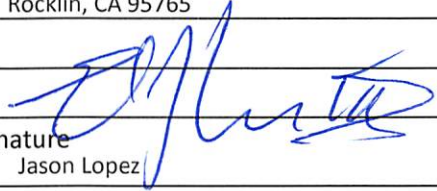
Legal Status (i.e., sole proprietorship, partnership, corporation): S Corporation

Tax I.D. Number (Sole Proprietorship Only): _____

Address: 2351 Sunset Boulevard, Suite 170-771

Rocklin, CA 95765

Authorized Representative:


Signature

Jason Lopez

Name (Print or Type)

President

Title

December 15, 2021

Date

(916) 276-3636

Phone

(916) 644-6066

Fax

jlopez@immer1.com

E-mail address

Rocklin Unified School District

2615 Sierra Meadows Drive • Rocklin, CA 95677

Phone • (916) 624-2428 Fax • (916) 624-7246



Roger Stock, Superintendent
Barbara Patterson, Deputy Superintendent, Business & Operation

Tony Limoges, Associate Superintendent, Human Resources
Marty Flowers, Associate Superintendent, Secondary Education
Bill MacDonald, Associate Superintendent, Elementary Education

Letter of Agreement - RFP 22-105

Pursuant to the terms of Rocklin Unified School District's RFP # 22-105 for Wireless Switch Equipment, (Name of Company) immer1 technology group's response to RFP #22-105 dated (mm/dd/yyyy) 12/15/2021, (Name of Company) immer1 technology group will provide the equipment and services per RFP # 22-105 effective the date of issuance of Rocklin Unified School District Purchase Order(s).

(Name of Company) immer1 technology group and Rocklin Unified School District acknowledge that this agreement is for E-Rate eligible products and services, which are contingent on funding by the School and Libraries Division of USAC/FCC and the Rocklin Unified School District for E-Rate Year 2022 (Year 25), and Rocklin Unified School District Board of Education approval.

The Rocklin Unified School District (District) reserves the right to terminate the referenced Request for Proposal (RFP) and all documents associated with the Request for Proposal, including but not limited to this Letter of Agreement, in its sole discretion at any time, with or without cause, upon written notice to the other party. In the event of termination, notice shall be deemed served on the date of mailing and shall be effective immediately. The Rocklin Unified School District shall not be responsible for any costs to Bidder prior to termination.

Rocklin Unified School District

Authorized Representative Signature

Date: _____

Name: Barbara Patterson

Title: Deputy Superintendent

Address: 2615 Sierra Meadows Dr.

Rocklin, CA 95677

Email: bpatterson@Rocklin.k12.ca.us

Phone: (916) 630-2234

immer1 technology group

(Name of Company)

Authorized Representative Signature

Date: December 15, 2021

Name: Jason Lopez

Title: President

Address: 2351 Sunset Boulevard, Suite #170-771

Rocklin, CA 95765

Email: jlopez@immer1.com

Phone: (916) 276-3636

Fingerprint Certification

RFP 22-105

Responder Certification

I, Jason Lopez, am an authorized representative of/doing business as (Name of Responder/consultant) immer1 technology group, and hereby certify that, pursuant to Education Code Section 45125.1, this business entity has conducted the required criminal background check(s) of all its employees who may have contact with District pupils or unsupervised access to any District campus of the Rocklin Unified School District on behalf of this business entity, and that none of those persons have been reported by the Department of Justice as having been convicted of a serious or violent felony as specified in Penal Code Sections 667.5(c) and/or 1192.7(c).

Failure to comply with these terms or permitting unsupervised access by an employee whose name has not been cleared by DOJ as certified by the Contractor shall constitute grounds for termination of this Agreement.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this 15 day of December, 2021, in Placer County, California.

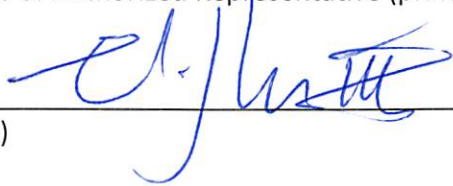
immer1 technology group

Name of Responder/Consultant (please print)

Jason Lopez - President

Name/Title of Authorized Representative (printed)

(Signature)



Statement of Non-Conflict of Interest

RFP 22-105

The Responder hereby warrants that he or she has no business or financial interests that are in conflict with his or her obligations to the District and further agrees to disclose any such interest which may be acquired during the life of an agreement with the District. The Responder also certifies that it and its members are not, officers, agents, or employees of the District, nor have they been since January 1, 2001.


Signature

Jason Lopez

Printed Name

President

Title

immer1 technology group

Responder

December 15, 2021

Date

Insurance Acknowledgement

RFP 22-105

Notice to Bidders regarding Indemnity and Insurance Requirements

Summary of Indemnification and Insurance Requirements:

1. These are the Indemnity and Insurance Requirements for Contractors providing services or supplies to Rocklin Unified School District (Buyer). By agreeing to perform the work or submitting a proposal, you verify that you comply with and agree to be bound by these requirements. If any additional Contract documents are executed, the actual Indemnity language and Insurance Requirements may include additional provisions as deemed appropriate by Buyer.
2. You should check with your Insurance advisors to verify compliance and determine if additional coverage or limits may be needed to adequately insure your obligations under this agreement. These are the minimum required and do not in any way represent or imply that such coverage is sufficient to adequately cover the Contractor's liability under this agreement. The full coverage and limits afforded under Contractor's policies of Insurance shall be available to Buyer and these Insurance Requirements shall not in any way act to reduce coverage that is broader or includes higher limits than those required. The Insurance obligations under this agreement shall be: 1—all the Insurance coverage and limits carried by or available to the Contractor; or 2—the minimum Insurance requirements shown in this agreement, whichever is greater. Any insurance proceeds in excess of the specified minimum limits and coverage required, which are applicable to a given loss, shall be available to Buyer.
3. Contractor shall provide Buyer with Certificates of Insurance including all required endorsements and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to Buyer before work begins. Buyer reserves the right to require full-certified copies of all Insurance coverage and endorsements.

I. **Indemnification & Insurance:**

Contractor shall be an independent contractor and not an agent or employee of District under this Agreement. Contractor shall be responsible for any damage, loss, or other claim arising out of the performance of its services under this Agreement.

Prior to commencement of services and during the life of this Agreement, Contractor shall provide the District with a current certificate or policy evidencing its professional general liability insurance coverage in a sum not less than \$1,000,000 per occurrence, and such certificate or policy shall name the District as an additional insured.

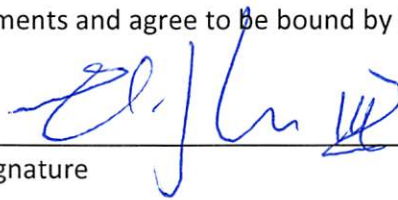
To the fullest extent allowed by law, Contractor shall defend, indemnify, and hold harmless District, its directors, officers, agents, employees, and guests against any claim or demand arising from any actual or alleged act, error, or omission by Contractor or its directors, officers, agents, employees, volunteers, or guests arising

from Contractor's duties and obligations described in this Agreement or imposed by law.

To the fullest extent allowed by law, District shall defend, indemnify, and hold harmless Contractor, its directors, officers, agents, employees, and guests against any claim or demand arising from any actual or alleged act, error, or omission by District or its directors, officers, agents, employees, volunteers, or guests arising from District's duties and obligations described in this Agreement or imposed by law. Contractor is not an employee of the District and District shall not indemnify Contractor in any such claim.

Contractor shall be responsible for carrying its own workers' compensation insurance and health and welfare insurance. District shall not withhold or set aside income tax, Federal Insurance Contributions Act (FICA) tax, unemployment insurance, disability insurance, or any other federal or state funds whatsoever. It shall be the sole responsibility of the Contractor to account for all of the above and Contractor agrees to hold District harmless from all liability for these taxes.

I have read and understand the above requirements and agree to be bound by them for any work performed for the Buyer.



Signature

Jason Lopez

Printed Name

President

Title

immer1 technology group

Responder

December 15, 2021

Date



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/14/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
InterWest Insurance Services, LLC
40169 Truckee Airport Road, Suite 203
Truckee CA 96161

CONTACT NAME: John Bills
PHONE (A/C, No, Ext): 800-579-6369 FAX (A/C, No): 530-582-6007
E-MAIL ADDRESS: jlbills@iwins.com

License#: 0B01094
IMMETEC-01

INSURED
Immer1 Technology Group Inc
3985 Willow Springs Drive
Reno NV 89519

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: Hartford Underwriters Ins Co	30104
INSURER B: United Financial Casualty	11770
INSURER C:	
INSURER D:	
INSURER E:	
INSURER F:	

COVERAGES

CERTIFICATE NUMBER: 166329580

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PROJECT ☐ LOC OTHER:	Y	57SBMAK1L56	1/13/2021	1/13/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	☐ AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☒ SCHEDULED AUTOS ☒ HIRED AUTOS ONLY ☒ NON-OWNED AUTOS ONLY		01589920-1	12/30/2020	12/30/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	☐ UMBRELLA LIAB ☐ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE ☐ DED ☐ RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N ☐ N/A				PER STATUTE ☐ OTH-ER ☐ E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Certificate holder is Additional Insured as respects Liability per the attached policy form/endorsement.

CERTIFICATE HOLDER**CANCELLATION**

Rocklin Unified School District
2615 Sierra Meadows Drive
Rocklin CA 95677-2126

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.



BLANKET ADDITIONAL INSURED BY CONTRACT

This endorsement modifies insurance provided under the following:

BUSINESS LIABILITY COVERAGE FORM

Except as otherwise stated in this endorsement, the terms and conditions of the Policy apply.

A. The following is added to Section C. WHO IS AN INSURED:

Additional Insureds When Required By Written Contract, Written Agreement Or Permit

The person(s) or organization(s) identified in Paragraphs a. through f. below are additional insureds when you have agreed, in a written contract or written agreement, or when required by a written permit issued by a state or governmental agency or subdivision or political subdivision that such person or organization be added as an additional insured on your Coverage Part, provided the injury or damage occurs subsequent to the execution of the contract or agreement, or the issuance of the permit.

A person or organization is an additional insured under this provision only for that period of time required by the contract, agreement or permit.

However, no such person or organization is an additional insured under this provision if such person or organization is included as an additional insured by any other endorsement issued by us and made a part of this Coverage Part.

The insurance afforded to such additional insured will not be broader than that which you are required by the contract, agreement, or permit to provide for such additional insured.

The insurance afforded to such additional insured only applies to the extent permitted by law.

The limits of insurance that apply to additional insureds are described in Section D. **LIABILITY AND MEDICAL EXPENSES LIMITS OF INSURANCE**. How this insurance applies when other insurance is available to an additional insured is described in the Other Insurance Condition in Section E. **LIABILITY AND MEDICAL EXPENSES GENERAL CONDITIONS**.

a. Vendors

Any person(s) or organization(s) (referred to below as vendor), but only with respect to "bodily injury" or "property damage" arising out of "your products" which are distributed or sold in the regular course of the vendor's business and only if this Coverage Part provides coverage for "bodily injury" or "property damage" included within the "products-completed operations hazard".

(1) The insurance afforded to the vendor is subject to the following additional exclusions:

This insurance does not apply to:

- (a) "Bodily injury" or "property damage" for which the vendor is obligated to pay damages by reason of the assumption of liability in a contract or agreement. This exclusion does not apply to liability for damages that the vendor would have in the absence of the contract or agreement;
- (b) Any express warranty unauthorized by you;
- (c) Any physical or chemical change in the product made intentionally by the vendor;
- (d) Repackaging, except when unpacked solely for the purpose of inspection, demonstration, testing, or the substitution of parts under instructions from the manufacturer, and then repackaged in the original container;
- (e) Any failure to make such inspections, adjustments, tests or servicing as the vendor has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of the products;
- (f) Demonstration, installation, servicing or repair operations, except such operations performed at the vendor's premises in connection with the sale of the product;
- (g) Products which, after distribution or sale by you, have been labeled or relabeled or used as a container, part or ingredient of any other thing or substance by or for the vendor; or



- (h) "Bodily injury" or "property damage" arising out of the sole negligence of the vendor for its own acts or omissions or those of its employees or anyone else acting on its behalf. However, this exclusion does not apply to:
 - (i) The exceptions contained in Paragraphs (d) or (f); or
 - (ii) Such inspections, adjustments, tests or servicing as the vendor has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of the products.
- (2) This insurance does not apply to any insured person or organization from whom you have acquired such products, or any ingredient, part or container, entering into, accompanying or containing such products.
- b. Lessors Of Equipment**
 - (1) Any person or organization from whom you lease equipment; but only with respect to their liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your maintenance, operation or use of equipment leased to you by such person or organization.
 - (2) With respect to the insurance afforded to these additional insureds, this insurance does not apply to any "occurrence" which takes place after you cease to lease that equipment.
- c. Lessors Of Land Or Premises**
 - (1) Any person or organization from whom you lease land or premises, but only with respect to liability arising out of the ownership, maintenance or use of that part of the land or premises leased to you.
 - (2) With respect to the insurance afforded to these additional insureds, this insurance does not apply to:
 - (a) Any "occurrence" which takes place after you cease to lease that land or be a tenant in that premises; or
 - (b) Structural alterations, new construction or demolition operations performed by or on behalf of such person or organization.
- d. Architects, Engineers Or Surveyors**
 - (1) Any architect, engineer, or surveyor, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:
 - (a) In connection with your premises; or
 - (b) In the performance of your ongoing operations performed by you or on your behalf.
 - (2) With respect to the insurance afforded to these additional insureds, the following additional exclusion applies:
 - (a) This insurance does not apply to "bodily injury", "property damage" or "personal and advertising injury" arising out of the rendering of or the failure to render any professional services, including:
 - (i) The preparing, approving, or failure to prepare or approve, maps, shop drawings, opinions, reports, surveys, field orders, change orders, designs or drawings and specifications; or
 - (ii) Supervisory, surveying, inspection, architectural or engineering activities.

This exclusion applies even if the claims allege negligence or other wrongdoing in the supervision, hiring, employment, training or monitoring of others by an insured, if the "bodily injury", "property damage", or "personal and advertising injury" arises out of the rendering of or the failure to render any professional service.

 - (b) This insurance does not apply to "bodily injury" or "property damage" included within the "products-completed operations hazard".
- e. State Or Governmental Agency Or Subdivision Or Political Subdivision Issuing Permit**
 - (1) Any state or governmental agency or subdivision or political subdivision, but only with respect to operations performed by you or on your behalf for which the state or governmental agency or subdivision or political subdivision has issued a permit.
 - (2) With respect to the insurance afforded to these additional insureds, this insurance does not apply to:
 - (a) "Bodily injury", "property damage" or "personal and advertising injury" arising out of operations performed for the federal government, state or municipality; or



(b) "Bodily injury" or "property damage" included within the "products-completed operations hazard".

f. Any Other Party

- (1) Any other person or organization who is not in one of the categories or classes listed above in Paragraphs a. through e. above, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:
 - (a) In the performance of your ongoing operations performed by you or on your behalf;
 - (b) In connection with your premises owned by or rented to you; or
 - (c) In connection with "your work" and included within the "products-completed operations hazard", but only if:
 - (i) The written contract, written agreement or permit requires you to provide such coverage to such additional insured; and
 - (ii) This Coverage Part provides coverage for "bodily injury" or "property damage" included within the "products-completed operations hazard".
- (2) With respect to the insurance afforded to these additional insureds, the following additional exclusion applies:

This insurance does not apply to "bodily injury", "property damage" or "personal and advertising injury" arising out of the rendering of, or the failure to render, any professional architectural, engineering or surveying services, including:

 - (a) The preparing, approving, or failure to prepare or approve, maps, shop drawings, opinions, reports, surveys, field orders, change orders, designs or drawings and specifications; or
 - (b) Supervisory, surveying, inspection, architectural or engineering activities.

This exclusion applies even if the claims allege negligence or other wrongdoing in the supervision, hiring, employment, training or monitoring of others by an insured, if the "bodily injury", "property damage", or "personal and advertising injury" arises out of the rendering of or the failure to render any professional service described in Paragraphs f.(2)(a) or f.(2)(b) above.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.



AMENDMENT - AGGREGATE LIMITS (PER PROJECT)

This endorsement modifies insurance provided under the following:

BUSINESS LIABILITY COVERAGE FORM

Except as otherwise stated in this endorsement, the terms and conditions of the Policy apply.

A. The following changes are made to Section D. LIABILITY AND MEDICAL EXPENSES LIMITS OF INSURANCE:

1. The following provision is added to Paragraph 2. Aggregate Limits:

The General Aggregate Limit under Section D. LIABILITY AND MEDICAL EXPENSES LIMIT OF INSURANCE applies separately to each of your "projects".

2. The following provision is added to Paragraph 2. Aggregate Limits:

When coverage for liability arising out of the "products-completed operations hazard" is provided, any payments for damages because of "bodily injury" or "property damage" included in the "products-completed operations hazard" will reduce the Products-Completed Operations Aggregate Limit, and not reduce the General Aggregate Limit.

B. The following changes are made to Section F. LIABILITY AND MEDICAL EXPENSES DEFINITIONS:

1. The following definition is added:

"Project" means a premises, site or location that is away from a premises, site or location owned or rented to you and at which "your work" at said premises, site or location has not yet been completed, as completion is described in the "products-completed operation hazard". All of "your work" at such premises, site or location is deemed to involve a single project, regardless of whether "your work" is abandoned, delayed, or restarted, or if "your work" deviates from plans, blueprints, designs, specifications or timetables.